

**EXPRESSION OF INTEREST
For
EMPANELMENT OF SAND TRANSPORTATION
AGENCIES FOR TGMDC LTD**

Feb 2025

Issued By:

Telangana Mineral Development Corporation Ltd .,
3rd floor, HMWS&SB Building, khairatabad, Hyderabad

Website: tgmdc.telangana.gov.in

Table of Contents

BACKGROUND	3
Objectives of EOI :	4
PROJECT DETAILS	7
Scope of Work	7
INSTRUCTIONS TO AGENCIES	8
EOI Issuing Authority	4
Tentative Calendar of Events	6
Eligibility Criteria	Error! Bookmark not defined. 1
EOI SUBMISSION GUIDELINES	12
Submission of Cover Letter	12
Form EC1 - General Information	13
Technical Proposal	Error! Bookmark not defined.
Form EC2 - Financial Details	16
Form EC3 – Previous Installation Information	17
Commercial Bid Format	18
Product based Solution - Part A	Error! Bookmark not defined.

BACKGROUND

The Telangana State Mineral Development Corporation Ltd (TGMDC) is nodal agency for managing sand related operations in Telangana State. TGMDC Monitors the daily sand orders and dispatches through robust IT platforms and network of department officials. At various levels of sand order, loading, dispatches and delivery, the corporation is monitoring with various interventions. TGMDC Ltd is also controls the demand and supply ration in open market to control rates to common man. TGMDC Ltd assess the requirements from various sources and plan accordingly to cater the needs by supplying sand to the required customers. At present private agencies/transporters supplying the sand to the customers, it is sometimes causing for high rates and non-availability of sand. TGMDC Ltd has identified various challenges in existing process and decided during the transportation process by private transporters. To overcome the challenges In existing process, department decided to intervene to introduction of supply of sand directly by TGMDC Ltd. The interested agencies need to empanel with TGMDC Ltd for transportation of sand from the identified sand stock yard to GHMC premises identified by TGMDC Ltd.

It will helps to availability of sand to all the customers as per demand in market. The interested agencies need to transport the sand from the sand reach area as per the trips and route provided by TGMDC Ltd. Department will provide the trips as per the requirement from open market and availability of sand in sub stock yards.

Objectives of EOI :

1. Empanelment of agencies for providing Transportation from identified sand reaches to identified delivery location by TGMDC Ltd
2. The Contractor/agency need to provide no.of vehicles as per the requirement of department
3. Department will empanel any no.of vehicles based on the demand and availability of vehicles
4. Routes will allocate by TGMDC Ltd
5. Transportation of sand by private contractors as per rate contract basis, this rate contract will be on per km, per ton basis
6. Rates will be finalised by department and exploration from this EoI
7. Route allocation and cancelation is description of TGMDC Ltd
8. Based on the demand and quantity the amount will be paid amount to contractors
9. All the vehicles should be equipped with GPS vehicle tracking system
10. Any deviations found in vehicle registration details, the vehicle will be blocked for further bookings
11. The transportation vehicles should be capacity of 26.5 Tons, 32 & 35 Tons Commercial vehicles

EOI Issuing Authority

The Vice Chairman& Managing Director, Telangana Mineral Development Corporation Limited (TGMDC) invites through Expression of Interest from Contractors for Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery location in Telangana State

Name of the work: Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery locations in Telangana State

In order to provide the information in brief for the convenience of the agencies, certain salient features of the EOI are furnished hereunder: (However, the tenderers are requested to rely upon only on the detailed information as provided in the tender document under relevant heads).

The successful participants shall be referred as "Supplier/Agency".

S. No.	Item	Description
1	EoI Title	EoI For Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery location in Telangana State
2	Contact Email	tgmdcltd@gmail.com
3	Contact Details	Shri N.Yellaiah, GM(S&M)
4	Website	Tgmdc.telangana.gov.in
5	EoI Document Fee	Rs.10,000/- Rupees Ten Thousand Only
6	EMD	Rs.2,00,000/- In words Rs.Two Lakhs , D.D to be drawn in favor of the Vice chairman & Managing Director, TGMDC Ltd
6	Submission Mode	The physical documents should submit in sealed at O/o TGMDC Ltd, 3 rd floor, HMWS&SB, Khairatabad, Hyderabad

		<p>Should submit in 2 separate sealed covers and sealed cover should written by :</p> <p>Cover 1: PQ& Technical Proposal</p> <p>Cover 2: Commercial Proposal</p>
--	--	--

Tentative Calendar of Events

S. No.	Milestone	Date
1	Release of Expression of Interest (EOI)	21.02.2025, 03:00PM
2	Due date for submission of queries to EOI	23.02.2025, 05:00PM
3	Last date for Submission of Response to EOI	28.02.2025, 05:00PM
4	Opening of EOI Responses	28.02.2025, 06:00PM
5	Declaration of Shortlisted Firms	01.03.2025, 05:00PM

PROJECT DETAILS

Scope of Work

This EoI aims to empanel the agencies/Manufacturers to Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery location in Telangana State

Name/Scope of the work:

ABOUT TRANSPORTATION OF SAND PROJECT

- i) Transportation of sand from Identified sand reach area to sub-stockyard and delivery location in Telangana State on rate contract basis
- ii) The Tenderer must get themselves fully acquainted with the size and location of sub-stockyard vis-a-vis loading /unloading points before submission of the tender. The rates quoted by Tenderer shall be deemed to have been done after such acquaintance. No Tenderer will be entitled to any compensation arising out of any misapprehension in this regard. Before EoI, the agency must also get acquainted with the conditions of route to be taken by him for transportation of sand etc. Once the EoI is submitted, the agency will be deemed to have fully acquainted himself with the route and he will not be entitled for any compensation on account of road blockade, diversions etc. on the route.

Name/Scope of the work:

Empanelment for Transportation of sand from identified sand reach area to sub-stockyard and delivery location in Telangana State, unloading at delivery address & sub stockyard.

Period of the work:

12 months from the date of commencement of the contract.

Approx. Cost per Km per MT:

The following table for TGMDC has fixed the prices for transportation of sand, the cost will be calculated on per Km per ton basis, interested agencies need to provide transportation services on the following rates.

Distance No. Kms	Vehicle Capacity (In Tons)	Distance No. Kms (Two ways)	Cost per KM per ton
251 and above	35	501-650	2.1
	32	501-650	2.1
	26.5	501-650	2.1
201-250	35	401-500	2.3
	32	401-500	2.3
	26.5	401-500	2.3

50-200	35	Upto 400	2.5
	32	Upto 400	2.5
	26.5	Upto 400	2.5

Instructions to Agencies

1.0 PREAMBLE

- 1.1 This EOI document is intended to empanel the agencies give a general description of nature of the work and the quality envisaged for the materials, workmanship and the finished work. It is not intended to cover the minute details. The work shall be executed in accordance with the best modern practices and to the complete satisfaction of TGMDC.
- 1.2 The information given in this EOI document is given in good faith and meant to serve as a guide to enable the intending agencies to submit their EoI documents on item rate basis. It is imperative that the agency shall obtain and examine all data, information and particulars required for the satisfactory execution of the work covered under the scope of this tender.
- 1.3 This is not agreement to provide the work allocation to the participated agencies in EoI process, TGMDC Ltd has sole authority to empanel the agencies, if any agencies attempts to any malpractices in any form, TGMDC Ltd solely rejects the proposal of that agency without notice issuance.

2.0 EXAMINATION:

- 2.1 The agencies shall carefully examine the EoI documents.
- 2.2 The agencies shall be deemed to have obtained all information as to risks, contingencies, responsibilities and other circumstances which might influence or affect his/their EoI and the progress and performance of the contract and have taken into account all conditions and matters that may affect his/their works and cost thereof.
- 2.3 The agencies shall be deemed to have visited the site and its surroundings and have carefully examined and have satisfied about the existing site conditions, available infrastructure and local facilities etc., and have quoted the rates, taking into consideration all such conditions and matters, which may, in any way, affect work and the cost thereof.
- 2.4 The agencies shall be deemed to have been acquainted with all Government taxes, laws, statutes, regulations, levies etc., and other charges relating to the work at site. The rates submitted by the agencies shall include all Government taxes, levies and other charges relating to work at site. Income Tax and Works Contract Tax (Service Tax), if leviable, shall be borne by the Tenderer, and shall be included in the rates.
- 2.5 Any neglect or omission or failure on the part of the agencies in obtaining necessary and reliable information upon the foregoing or any other matter affecting the tender shall not absolve him/them of any risk or liabilities or responsibilities for completion of the entire work in accordance with the terms and conditions of Tender Documents.

3.0 Acceptance of EOI / Empanelment

- 3.1 Acceptance of EOI by the TGMDC will be communicated by Telegram/Fax/Courier Service, by Registered letter or E-Mail.
- 3.2 Empanelment on submitted EOI document based on the eligibility with TGMDC as per the norms and conditions mentioned in the tender document.

RESPONSIBILITIES OF THE CONTRACTOR:

- a) The Contractor shall be responsible to supply adequate and sufficient number of Lorries for transportation of sand under the Contract in accordance with the instructions issued by the General Manager or an officer acting on his behalf. The contractor shall endeavour to provide Heavy Commercial Vehicles for transportation.
- b) The Contractor shall transport by Lorries to be arranged by him such number Lorries etc; as may be required from day to day by the General Manager or an Officer acting on his behalf. The Contractor shall take care not to silt of different kind of soil containing different qualities of the same sand containing wet/damaged sand etc;.
- c) In special cases the Contractor may also be required at short notice to arrange to transport sand etc. and shall bound to comply with such requests.
- d) The Contractor shall be responsible for the safety of the sand from the time they are loaded on their Lorries from Sand Stockyard until they have been unloaded from the Lorries at Sub Stockyard as specified in the Contract or as directed by the General Manager/Project Officer acting on his behalf. The contractor shall provide tarpaulins on decks of the truck so as to avoid loss of sand, etc. through the holes/crevices in the decks of the Lorries and shall be liable to make good the value of any loss, shortage or damage during transit. The weight of the sand etc. loaded/unloaded into/from Lorries or any other vehicle shall be worked out on the basis of weighment. The representative of the Contractor shall be present at the time of checking of the weights at the loading/unloading points etc. General Manager/Project Officer of the Corporation as the case may be will be the sole Authority for determination Transport the quantum of the loss.
- e) The Contractor shall be liable to obtain Transit Insurance Cover from a General Insurance Company in favour of the Corporation against loss or damage to the sand entrusted to him for transportation.
- f) The loading of the stocks will be restricted to the rated axle load of the commercial vehicle prescribed under the Motor Vehicles Act and Rules there under as amended from time to time and the Contractor will abide by such rules in regard to loading of vehicles. If any penalty is imposed by any authority or any action is taken, in the event of overloading the vehicle, the Contractor shall be solely responsible for the same. Any Contractor resorting to Overloading/Diversions of the trucks in violation of the Rules will be treated as violating the terms & conditions of this Contract for which his Contract is liable to be terminated.

- g) The Contractor shall be liable for any loss/damage caused by any delay in the delivery of sand to the Corporation due to breakdown of vehicle or its detention by the police or other Authorities for non-compliance with any of the Rules and Regulations.
- h) The Contractor shall not allow any other goods to be loaded in the lorries/trucks in which the sand etc. of the Corporation are loaded during the existence of Agreement.
- i) The Contractor shall periodically inform in writing the registration numbers and description of the vehicles used for the transport of the goods of the Corporation so as to facilitate checking of the vehicles by the officers/ officials of the Corporation(in case of change of vehicle)
- j) The Contractor shall give an undertaking agreeing to abide by the Section 11 of the Carriage by Road Act, 2007 and shall undertake to compensate the loss as per the provisions. Further, Contractor shall also submit necessary documents of registration etc. to the Corporation.
- k) The Contractor shall not use the Lorries assigned for transportation of sand from identified Sand Stockyard to delivery location provided by TGMDC Ltd District for any other purpose even sand transport on General /Govt works during the existence of Agreement.

Eligibility Criteria

TGMDC Ltd invited EOI for empanelment of agencies , with the following Pre-Qualification criteria

S. No .	Pre-Qualification Criteria	Description	Supporting Documents	Forms
1.	Legal Entity	The Bidder must be registered under Indian companies registration act or Proprietorship , such registration should be valid as on bidding date	<ul style="list-style-type: none"> i. Certificate of Registration ii. RoC certificate to be enclosed. iii. Copies of GST & Service Tax Registration certification & iv. Copy of PAN Card 	Form EC-1
2.	Submission of Proposal	The bidder should have services to the related transportation	Self Certification to be submitted	Technical Proposal
3.	Financial Details	The bidder should have annual turnover of Rs.5.0 Crores in last 3 audited financial years: 2021-22, 2022-23, 2023-24 with supporting	The Bidder should furnish proof to support their claim. Copies from Chartered	Form EC-2

		documents.	accountant	
4	Similar experience	The bidder should have more than 5 vehicles	RC Copies should submit	Form EC-3
5	Certifications	Valid GST and PAN Card	GST Copy PAN CARD Copy	
6	Non-Block listing	The agency should not be blocklisted	Self -Certification by agency	
7	Local Presence	The agency should local unit/Office in Telangana State, if not available should provide authorisation to open office in Hyderabad in 15 days after LOI	Self -Certification by agency	

Important Note:

1. Consortium bidding is not permitted.
2. All the relevant EC(Eligibility Criteria) forms are to be submitted.
3. The bidder should upload all the required documents with clear visibility, avoid missing documents and avoid bidding mistakes. In such cases, TGMDC reserves its right in seeking clarification from the bidder and may disqualify the bidder for the bidding mistakes, missing documents and for the documents that are not clear.
4. Relevant supporting documents (ink signed) should be submitted to the office address of Telangana Mineral Development Corporation Ltd. (TGMDC) and as & when requested by the EOI issuing authority without fail otherwise the bid is liable to be treated as "non responsive".
5. An undertaking from bidder is required stating that they would facilitate the department on regular basis with the technology/product updates and extend support.
6. The Bidder shall have sufficient technical expertise, relevant experience and requisite infrastructure to execute the project.
7. Local Presence: Preference will be given to the Bidder having a Local Office & Development Team in Hyderabad. Self-certified Address on Letterhead to be submitted.
8. Based on the qualified agencies only will be shortlisted for next stage of evaluation , agencies which are not qualified in PQ criteria will be not be evaluated further

Empanelment Criteria:

The empanelment criteria will be done based on the satisfactory submission of documents by the agencies, department officials will verify the documents submitted, the evaluation will be done on 2 stages:

1. PQ evaluation

In stage 1 , the PQ and technical details will be evaluated based on the documents submitted , after evaluation in stage 1, will be considered commercial proposal , based on the acceptance of indicated prices mentioned by TGMDC Ltd in Commercial will be considered for empanelment.

EOI SUBMISSION GUIDELINES

Submission of Cover Letter

To The Vice Chairman & Managing Director TGMDC Ltd 3rd Floor, HMWS&SB, Khairatabad, Hyderabad	From: <<Name of Company>> <<Address of the Company>>
---	---

Ref.No.-----

Subject: Submission on the proposal towards "Expression of Interest from Contractors for Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery location in Telangana State".

Sir,

We have examined the **Empanelment for** Expression of Interest from Contractors for Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery location in Telangana State document and we submit our proposal declaring all the information and statements made in this proposal are true and we accept that any misrepresentation will lead to disqualification.

Following details submitted:

1. Legal Status of the Company. (RoC, GST and PAN copies)
2. Financial Turnover Details for the past 3 Financial years from Similar Business. (Audited Balance sheets, PL Statement, CA Certificate Attached).
3. Previous client Information
4. Registration, Insurance, Tax clearance Copies
5. Non-Blocklisting letter
6. GST Copy
7. PAN Card Copy

Date & Place:
Stamp

Signature of Authorized signatory &

Note: *To be submitted on the letterhead*

Form EC1 - General Information

S. No.	Description	Supporting Documents with page nos.
1	Name of the Company	
2	Date of Incorporation (Registration Number & Registering Authority) GST No., PAN No.	
3	Registration No	
4	Nature of Business	
5	Address of the Registered Office	
6	Date of Commencement of Business	
7	Name & e-mail id, phone number, fax of the Contact Person	Mobile No: Fax: Email
8	Web-Site if any	
10	Certification details (if any) (valid documents to be submitted)	
11	Previous Client Information	
12	Year wise Turnover : F.Y 2021-22 F.Y 2022-23 F.Y 2023-24	

We hereby declare that our proposal submitted in response to this EOI is made in good faith, and the information contained is true and correct to the best of our knowledge and belief

Sincerely,

Name

Title

Signature

Certificate

(To be issued by the Chartered Accountant)

This is to certify that M/s..... address..... PAN No..... has executed work consisting Transportation of Sand or any Mineral (works as mentioned below) during the period of last 3(three) financial years. Details of such work executed are furnished below :

Sl. No.	Year	Sand / Any Mineral	
		Per Year Turnover of the Transportation owner/company	Value of the quantity
		In CBM / MT	In Rs.
1			
2			
3			
4			
5			

We further certify that the above particulars / quantities / values / turnovers are true and correct and we have verified the following records / documents / vouchers for this certification

Sl.No.	Name of document
--------	------------------

1.

2.

3.

4.

Counter signature of the Authorised Signature of the agency

Chartered Accountant
Signatory the Company

C. Information on Bid Capacity: (works for which bids have been submitted and works which are yet to be completed) as on the date of bid submission.

(a) Existing commitments and on-going construction works:

Description of works	Place & State	Contract No & Date	Name & Address of Employee	Value of Contract (Rs. In Lakhs)	Stipulated period of completion	Value of works remaining to be completed (Rs. Lakhs)*	Anticipated Date of completion
1	2	3	4	5	6	7	8

Enclose certificate(s) from Engineer (s) –in-charge for value of work remaining to be completed.

(b) Works for which bids already submitted & likely to be awarded – expected additional commitment.

Description of Word	Place & State	Name & Address of Employer	Estimated Value of works (Rs. Millions)	Stipulated period of completion	Date when decision is expected	Remarks, If any
1	2	3	4	5	6	7

Form EC2 - Financial Details

S. No.	Financial Years	Overall Turnover Details Rs.	Revenue from Similar Business Rs.	Networth Rs.
1	FY 2021-22			
2	FY 2022-23			
3	FY 2023-24			

Note:

1. Duly signed by Statutory Auditor
2. Audited Balance sheet and Profit & Loss account statement for the last 3 audited financial years shall be submitted as supporting evidence

Place:

Date:

Signature of Bidder & Stamp

Form EC3 – Previous Transportation Information

S. No.	Transportation Material	Client Name	Location	No.OfVehicles	Rate of contract

Note: *The service provider should submit Self-Certification by the authorized signatory.*

Place:

Date:

Signature of Bidder &Stamp

Commercial Bid Format

Name of the Bidder:

Name of the Project:

FIN-I-Commercial form

Distance No. Kms	Vehicle Capacity (In Tons)	Distance No. Kms (Two ways)	Cost per KM per ton
251 and above	35	501-650	2.1
	32	501-650	2.1
	26	501-650	2.1
201-250	35	401-500	2.3
	32	401-500	2.3
	26	401-500	2.3
50-200	35	Upto 400	2.5
	32	Upto 400	2.5
	26	Upto 400	2.5

Note:

- 1. All other tasks pertinent to the project even though may not have been mentioned in the bid document are assumed to have been included in the work.*
- 2. Deduction of taxes at source will be made as per applicable laws from the payments to be made to the bidder.*
- 3. The Proposal inclusive of transportation charges to the mentioned locations.*
- 4. The bidder should agree with the above mentioned commercials.*
- 5. The quote includes toll charges if any & loading charges at stock yard of this location.*
- 6. The rate quoted by the tenderer shall include all applicable Government taxes levied during the tenure of the contract*

Date

Signature of Bidder &Stamp

Submission of Cost Acceptance Letter

To The Vice Chairman & Managing Director TGMDC Ltd 3rd Floor, HMWS&SB, Khairatabad, Hyderabad	From: <<Name of Company>> <<Address of the Company>>
---	---

Ref.No.-----

Subject: Submission on the proposal towards **"Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery locations in Telangana State"**

.

Sir,

We have examined the EoI for **"Empanelment of Transportation of sand from the identified sand reaches to Sand Sub stock yards and delivery locations in Telangana State"** document and we accepting and submitting our proposal declaring for accepting the cost terms as like following table :

Distance No. Kms	Vehicle Capacity (In Tons)	Distance No. Kms (Two ways)	Cost per KM per ton
251 and above	35	501-650	2.1
	32	501-650	2.1
	26	501-650	2.1
201-250	35	401-500	2.3
	32	401-500	2.3
	26	401-500	2.3
50-200	35	Upto 400	2.5
	32	Upto 400	2.5
	26	Upto 400	2.5

Date & Place:
Stamp

Signature of Authorized signatory &

---End of Document---